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If you have the sample values entered in a spreadsheet, you can use the AVERAGE function to compute the sample mean.

An important idea in statistics is to think of the sample mean as a single observation from the population consisting of the means of all possible samples
So, we can think of the sample mean as having its own distribution, which will generally be different from that of the underlying population from which we collected the sample.

## The Sample Mean

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Fortunately, we can apply much of what we know about normal or bell curve populations because the distribution of the sample mean will also be a bell curve.
We can assume that the sample mean has a bell curve distribution in the following cases:

- 1. The population from which the sample was taken has a bell curve distribution
- 2. The sample size is at least 30


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In the first case, the sample size does not matter. If the underlying population that we sampled is normal, the sample mean also has a bell curve distribution. In the second case, the central limit theorem tells us that the distribution of the sample mean will be close enough to a bell curve distribution to treat it as one, without knowing what the underlying distribution is.

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To get the correct standard deviation for the bell curve of the sample mean, we always divide the standard deviation of the underlying population by the square root of the sample size.
Once we have done this, we treat the sample mean as a single observation from a population of sample means.
The bell curve for this population has:

- The same mean as the underlying population
- The standard deviation of the underlying population divided by $\sqrt{n}$


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This means everything we said about areas under bell curves applies to sample means as well, once we adjust the standard deviation.

This gives us a very powerful tool that we can use to make statements about sample means.

## Normal Approximation to Binomial

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If $n$ is the number of trials and $p$ is the probability of success, the distribution of the number of successes is approximately normal with:

$$
\text { mean } \mu=n p \quad \text { and } \quad \sigma=\sqrt{n \cdot p(1-p)}
$$

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Suppose 68 percent of people have Rh positive blood types. In a sample of 1000 donors, find the approximate probability that 660 or fewer are Rh positive.

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Approximate this as a normal distribution with
mean $=1000 \cdot 0.68=680$ and standard deviation $=\sqrt{1000 \cdot 0 .}$
so the probability is =NORMDIST(660,680,14.75,TRUE) which is 0.0875

## Normal Approximation

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mean $=1000 \cdot 0.68=680$ and standard deviation $=\sqrt{1000 \cdot 0 .}$
so the probability is =NORMDIST(660,680,14.75,TRUE)
-NORMDIST(660,680,14.75,TRUE) which is 0.825

## Normal Approximation

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so the percentile is $=\operatorname{NORMINV}(0.95,680,14.75)=704$

